

February 1, 2019

BSE Limited
P. J. Towers
Dalal Street, Fort
Mumbai - 400 001

National Stock Exchange of India Limited Exchange Plaza Bandra Kurla Complex Bandra (E), Mumbai - 400 051

Dear Sirs,

In terms of Regulation 33 read with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'Listing Regulations'), we wish to inform you that the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended December 31, 2018 were approved by the Board of Directors of the Company at its meeting held today at 1.15 p.m. and concluded at 3.10 p.m.

Pursuant to the applicable provisions of the Listing Regulations, we enclose the following:

- 1. The Unaudited Financial Results (Standalone and Consolidated) for the quarter ended December 31, 2018;
- 2. Limited Review Reports on the Unaudited Financial Results (Standalone and Consolidated) for the said quarter; and
- 3. Copies of the Press Release and Presentation.

We request you to take the same on records.

Thanking you,

Yours faithfully, For Jubilant Life Sciences Limited

Rajiv Shah Company Secretary

Encl.: as above

A Jubilant Bhartia Company



Jubilant Life Sciences Limited 1-A, Sector 16-A, Noida-201 301, UP, India Tel:+91 120 4361000 Fax:+91 120 4234895-96 www.jubl.com Regd Office: Bhartiagram, Gajraula Distt. Amroha - 244 223, UP, India

CIN: L24116UP1978PLC004624

BSR&Co.LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B DLF Cyber City, Phase - II Gurugram - 122 002, India

Telephone: + 91 124 719 1000 Fax: + 91 124 235 8613

Limited review report on unaudited quarterly consolidated financial results and consolidated year-to-date results pursuant to Regulation 33 of the Listing Regulations

То

Board of Directors of Jubilant Life Sciences Limited

We have reviewed the accompanying statement of consolidated unaudited results ("the consolidated financial results") of Jubilant Life Sciences Limited ("the Company"), and its subsidiaries (collectively referred to as 'the Group') for the quarter ended 31 December 2018 and the year-to-date results for the period from 1 April 2018 to 31 December 2018 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations').

These consolidated financial results are the responsibility of the Company's Management and have been approved by the Board of Directors. Our responsibility is to issue a report on these consolidated financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity specified under section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the consolidated financial results are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

The consolidated financial results includes the following entities:

- 1. Jubilant Pharma Limited
- 2. Draximage Limited, Cyprus
- 3. Draximage Limited, Ireland
- 4. Jubilant Draximage (USA) Inc.
- 5. Jubilant Draximage Inc.
- 6. Jubilant Draximage Radiopharmacies Inc.
- 7. 6981364 Canada Inc.
- 8. Draximage (UK) Limited
- 9. Jubilant Pharma Holdings Inc.
- 10. Jubilant Clinsys Inc.
- 11. Cadista Holdings Inc.
- 12. Jubilant Cadista Pharmaceuticals Inc.
- 13. Jubilant Life Sciences International Pte. Limited
- 14. HSL Holdings Inc.
- 15. Jubilant HollisterStier LLC
- 16. Jubilant Life Sciences (Shanghai) Limited
- 17. Jubilant Pharma NV
- 18. Jubilant Pharmaceuticals NV

- 19. PSI Supply NV
- 20. Jubilant Life Sciences (USA) Inc.
- 21. Jubilant Life Sciences (BVI) Limited
- 22. Jubilant Biosys (BVI) Limited
- 23. Jubilant Biosys (Singapore) Pte. Limited
- 24. Jubilant Biosys Limited
- 25. Jubilant Discovery Services LLC
- 26. Jubilant Drug Development Pte. Limited
- 27. Jubilant Chemsys Limited
- 28. Jubilant Clinsys Limited
- 29. Jubilant Infrastructure Limited
- 30. Jubilant First Trust Healthcare Limited
- 31. Jubilant Pharma Trading Inc. (merged into Jubilant Pharma Holdings Inc. w.e.f. 14 December 2018)
- 32. Jubilant Innovation Pte. Limited
- 33. Jubilant Draximage Limited
- 34. Jubilant Innovation (India) Limited
- 35. Jubilant Innovation (USA) Inc.
- 36. Jubilant HollisterStier Inc.
- 37. Draxis Pharma LLC
- 38. Drug Discovery and Development Solutions Limited
- 39. TrialStat Solutions Inc. (formerly known as Jubilant Drug Discovery & Development Services Inc.)
- 40. Jubilant HollisterStier General Partnership
- 41. Draximage General Partnership
- 42. Vanthys Pharmaceutical Development Private Limited
- 43. Jubilant Generics Limited
- 44. Jubilant Life Sciences NV
- 45. Jubilant Pharma Australia Pty Limited
- 46. 6963196 Canada Inc. (merged into 6981364 Canada Inc. w.e.f. 1 April 2018)
- 47. Jubilant Employee Welfare Trust

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying consolidated financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP

Chartered Accountants

ICAI Firm's Registration No. 101248W/W-100022

Pravin Tulsyan

Partner

Membership No. 108044

Place: Noida

Date: 01 February 2019

Jubilant Life Sciences Limited

Regd. Office: Bhartiagram, Gajraula, Distt. Amroha-244 223 (U.P.) CIN:L24116UP1978PLC004624

Website: www.jubl.com, Email: investors@jubl.com, Tel: +91-5924-267200, Fax: +91-5924-252352
Statement of Consolidated Unaudited Results for the Quarter and Nine Months ended 31 December 2018

(₹ in Lakhs)

| | | | Quarter Ended | | Nine Mon | (₹ in Lakhs) Year Ended | |
|---------|--|-----------------|-----------------|-----------------|-----------------|----------------------------|---------------|
| Sr. No. | J. | 31 December | 30 September | 31 December | 31 December | 31 December | 31 March |
| | Particulars | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| | | 2018 | 2018 | 2017 | 2018 | 2017 | 2018 |
| 1 | Revenue from operations | | | | | | |
| • | a) Sales/Income from operations (refer note 3 below) | 235308 | 224557 | 204147 | 664494 | 524098 | 746475 |
| | b) Other operating income | 2402 | 2392 | 2629 | 8030 | 6487 | 9306 |
| | | 237710 | 226949 | 206776 | 672524 | 530585 | 755783 |
| _ | Total revenue from operations | 2902 | 383 | 322 | 4232 | 1712 | 400: |
| 2 | Other income Total income (1+2) | 240612 | 227332 | 207098 | 676756 | 532297 | 75978 |
| 3 | | 240012 | 227332 | 207050 | 070750 | 332237 | 73370 |
| 4 | Expenses | | | | | | |
| | a) Cost of materials consumed | 88167 | 83213 | 78285 | 249619 | 189696 | 26/81 |
| | b) Purchases of stock-in-trade | 5787 | 7140 | 7942 | 18838 | 16938 | 2428 |
| | c) Changes in inventories of finished goods, stock-in-trade and work-in progress | (6373) | (2638) | (7547) | (13537) | (8839) | (522 |
| | d) Excise duty on sales | 8 | .e s | 2 | 848 | 3997 | 399 |
| | e) Employee benefits expense | 49966 | 47796 | 42293 | 142920 | 110205 | 15558 |
| | f) Finance costs | 6827 | 6272 | 7706 | 20369 | 21180 | 2842 |
| | g) Depreciation and amortization expense | 9840 | 8948 | 8182 | 27588 | 23331 | 4150 |
| | h) Other expenses: | 1 | 55.15 | 0202 | | | |
| | | 13468 | 11907 | 11969 | 35345 | 31304 | 4249 |
| | - Power and fuel expense | | | | | | |
| | - Others | 37369 | 34513 | 32150 | 101235 | 81233 | 11499 |
| | Total expenses | 205051 35561 | 197151 30181 | 180980 26118 | 582377 94379 | 469045 63252 | 67387 8590 |
| 5 | Profit before exceptional Items and tax (3-4) | 35561 | | | | | |
| 6 | Exceptional Items | | | * | S#2 | 40050 | 9500 |
| 7 | Profit before tax (5-6) | 35561 | 30181 | 26118 | 94379 | 63252 | 8590 |
| 8 | Tax expense | 8809 | 9204 | 4834 | 26613 | 15050 | 2246 |
| 9 | Net Profit for the period (7-8) | 26752 | 20977 | 21284 | 67766 | 48202 | 6344 |
| 10 | Other Comprehensive Income (OCI) | | | | | | |
| | i) a) Items that will not be reclassified to profit or loss | (110) | (108) | 24 | (345) | (440) | (35 |
| | b) Income tax relating to items that will not be reclassified to profit or loss | 33 | 12 | 38 | 67 | 109 | 15 |
| | ii) a) Items that will be reclassified to profit or loss | (17947) | 14190 | (4154) | (2287) | 8202 | 673 |
| | b) Income tax relating to items that will be reclassified to profit or loss | (=:::., | *: | | | | |
| 11 | Total Comprehensive Income for the period (9+10) | 8728 | 35071 | 17192 | 65201 | 56073 | 6998 |
| ** | Net Profit attributable to: | 6720 | 33071 | 1,132 | 03201 | 30073 | |
| | Owners of the Company | 26084 | 21041 | 21254 | 67375 | 48794 | 6428 |
| | Non-controlling Interest | 668 | (64) | 30 | 391 | (592) | (83 |
| | Other Comprehensive Income attributable to: | | (0-1) | - 30 | | (311) | |
| h. ' | <u> </u> | (18022) | 14004 | (4001) | (25.53) | 7874 | 654 |
| | Owners of the Company | (18023) | 14094 | (4091) | (2563) | | |
| | Non-controlling Interest | (1) | F - | (1) | (2) | (3) | |
| | Total Comprehensive Income attributable to: | | | | | | |
| | Owners of the Company | 8061 | 35135 | 17163 | 64812 | 56668 | 7082 |
| | Non-controlling Interest | 667 | (64) | 29 | 389 | (595) | (84 |
| | | | | | | | |
| 12 | Earnings per share of ₹ 1 each (not annualized) | | | | | | |
| | Basic (₹) | 16.74 | 13.50 | 13.64 | 43.24 | 31.31 | 41.2 |
| | Diluted (₹) | 16.74 | 13.50 | 13.64 | 43.24 | 31.31 | 41.2 |
| 13 | Paid-up equity share capital (Face value per share ₹ 1) | 1558 | 1558 | 1558 | 1558 | 1558 | 155 |
| 14 | Reserves excluding Revaluation Reserves | | | | | | 40709 |
| | See accompanying notes to the Consolidated Unaudited Results | | | | | | |







Jubilant Life Sciences Limited

Note1: Consolidated Unaudited Segment wise Revenue, Results, Assets, Liabilities and Capital Employed for the Quarter and Nine Months ended 31 December 2018

(₹ in Lakhs)

| | | Ť | 0 | | NI 84 | N. C. d. d | (E in Lakhs) Year Ended |
|---------|--|-------------|---------------|-------------|-------------|-------------|----------------------------|
| | | | Quarter Ended | | Nine Mon | | |
| ir. No. | Particulars | 31 December | 30 September | 31 December | 31 December | 31 December | 31 March |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| | | 2018 | 2018 | 2017 | 2018 | 2017 | 2018 |
| 1 | Segment revenue | | | | | | |
| | a. Pharmaceuticals | 141783 | 132563 | 109643 | 392472 | 276563 | 39988 |
| | b. Life Sciences Ingredients | 90033 | 88969 | 92574 | 263929 | 240258 | 3372 |
| | c. Others | 6054 | 5719 | 4915 | 16852 | 14371 | 195 |
| | Total | 237870 | 227251 | 207132 | 673253 | 531192 | 7566 |
| | Less : Inter segment revenue | 160 | 302 | 356 | 729 | 607 | |
| | Total revenue from operations | 237710 | 226949 | 206776 | 672524 | 530585 | 7557 |
| | a. Pharmaceuticals | 141783 | 132563 | 109643 | 392472 | 276545 | 3998 |
| | b. Life Sciences Ingredients | 89899 | 88717 | 92245 | 263300 | 239738 | 3364 |
| | t. Others | 6028 | 5669 | 4888 | 16752 | 14302 | 194 |
| | Total | 237710 | 226949 | 206776 | 672524 | 530585 | 7557 |
| 2 | Segment results (profit(+)/loss(-) before tax, exceptional items and interest from each segment) | | | | | | |
| | a. Pharmaceuticals | 32005 | 30001 | 18379 | 89877 | 54233 | 689 |
| | b. Life Sciences Ingredients | 10359 | 8660 | 18505 | 27791 | 38225 | 548 |
| | C. Others | (219) | 248 | (613) | 73 | (2213) | (19 |
| | Total | 42145 | 48909 | 36271 | 117741 | 90245 | 1217 |
| | Less: i Interest (Finance costs) | 6827 | 6272 | 7706 | 20369 | 21180 | 284 |
| | ii. Exceptional items and un-allocable expenditure (net of un-allocable income) | (243) | 2456 | 2447 | 2993 | 5813 | 74 |
| | Profit before tax | 35561 | 30181 | 26118 | 94379 | 63252 | 859 |
| 3 | Segment assets | | | | | | |
| | a. Pharmaceuticals | 688754 | 700875 | 607079 | 688754 | 607079 | 616 |
| | b. Life Sciences Ingredients | 312740 | 306240 | 290172 | 312740 | 290172 | 293 |
| | c. Others | 18757 | 18749 | 18727 | 18757 | 18727 | 16 |
| | d. Unallocable corporate assets (excluding deferred tax assets) | 21156 | 25897 | 20758 | 21156 | 20758 | 19 |
| | Total Segment assets | 1041407 | 1051761 | 936736 | 1041407 | 936736 | 9457 |
| 4 | Segment llabilities | | | | | | |
| | a. Pharmaceuticals | 69084 | 70949 | 58211 | 69084 | 58211 | 62 |
| | b. Life Sciences Ingredients | 74113 | 74892 | 77608 | 74113 | 77608 | 86 |
| | c. Others | 4797 | 4424 | 4090 | 4797 | 4090 | 4 |
| | [6-4 | 45784 | 46641 | 35512 | 45784 | 35512 | 41 |
| | d. Unallocable corporate liabilities (excluding borrowings and deferred tax liabilities) | 193778 | 196906 | 175421 | 193778 | 175421 | 1956 |
| | Total Segment liabilities: | 1937/8 | 196906 | 1/5421 | 1937/8 | 175421 | 1930 |
| 5 | Capital employed (Segment assets less Segment liabilities) | 610070 | 62000 | EARROSA | 610070 | EARROS | 554 |
| | a. Pharmaceuticals | 619670 | 629926 | 548868 | 619670 | 548868 | |
| | b. Life Sciences Ingredients | 238627 | 231348 | 212564 | 238627 | 212564 | 206 |
| | c. Others | 13960 | 14325 | 14637 | 13960 | 14637 | 125 |
| | d. Unallocable corporate assets less liabilities | (2462B) | (20744) | (14754) | (24628) | (14754) | (222 |
| | Total Capital employed | 847629 | 854855 | 761315 | 847629 | 761315 | 750 |







2. The Company has opted to publish consolidated results for the year ending 31 March 2019. The standalone unaudited results are available under Investors section of our website at www.jubl.com and under Financial Results at Corporates section of www.nseindia.com and www.bseindia.com. Key standalone financial information of the Company is as under:

(₹ in Lakhs)

| Particulars | Quarter Ended | | | Nine Mo | Year Ended | |
|-------------------------------|---------------|--------------|-------------|-------------|-------------|-----------|
| | 31 December | 30 September | 31 December | 31 December | 31 December | 31 March |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| | 2018 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Total revenue from operations | 85958 | 88727 | 93383 | 257349 | 237858 | 334301 |
| Profit before tax | 5238 | 9121 | 14323 | 17704 | 24891 | 36769 |
| Net profit after tax | 3670 | 7961 | 9788 | 14019 | 17705 | 26344 |

- 3. Sales/Income from operations for the nine months ended 31 December 2018 is not comparable with corresponding previous period since the same is net of Goods and Services Tax (GST) whereas excise duty formed part of expenses till 30 June 2017.
- 4. The Secured Rated Listed Redeemable Non-Convertible Debentures (NCDs) aggregating to ₹84500 lakhs outstanding as at 31 December 2018 are secured by a first pari-passu charge created by way of mortgage on certain immovable assets and hypothecation on entire movable fixed assets, both present and future, of the Company. The asset cover thereof based on agreed methodology exceeds 100% of the outstanding principal amount of the said NCDs.
- 5. Effective 1 April 2018, the Group adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative effect method which is applied to contracts that were not completed as of 1 April 2018. Accordingly, the comparatives have not been retrospectively adjusted. There is no material effect on adoption of Ind AS 115 on the consolidated unaudited results.
- 6. Previous period figures have been regrouped / reclassified to conform to the current period's classification.
- 7. The above consolidated unaudited results were, subjected to limited review by the Statutory Auditors of the Company, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 1 February 2019. The review report of the Statutory Auditors is being filed with the BSE and National Stock Exchange. For more details on consolidated unaudited results, visit Investors section of our website at www.jubl.com and Financial Results at Corporates section of www.nseindia.com and www.bseindia.com.

For Jubilant Life Sciences Limited

Hari S. Bhartia

Co-Chairman & Managing Director





Place : Noida

Date : 1 February 2019

BSR&Co.LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B DLF Cyber City, Phase - II Gurugram - 122 002, India Telephone: + 91 124 719 1000 Fax: + 91 124 235 8613

Limited review report on unaudited quarterly standalone financial results and standalone year-todate results pursuant to Regulation 33 of the Listing Regulations

To Board of Directors of Jubilant Life Sciences Limited

We have reviewed the accompanying statement of standalone unaudited results ("the financial results") of Jubilant Life Sciences Limited ("the Company") for the quarter ended 31 December 2018 and the year-to-date results for the period from 1 April 2018 to 31 December 2018 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations').

These financial results are the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity specified under section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For BSR & Co. LLP

Chartered Accountants

ICAI Firm's Registration No. 101248W/W100022

Pravin Tulsyan

Partner

Membership No. 108044

Place: Noida

Date: 01 February 2019

Jubilant Life Sciences Limited

Regd. Office: Bhartiagram, Gajraula, Distt. Amroha-244 223 (U.P.)
CIN:L24116UP1978PLC004624

Website: www.jubl.com, Email: investors@jubl.com, Tel: +91-5924-267200, Fax: +91-5924-252352
Statement of Standalone Unaudited Results for the Quarter and Nine Months ended 31 December 2018

(₹ in Lakhs)

| | | | Quarter Ended | | Nine Mon | ths Ended | Year Ended |
|---------|--|-------------|---------------|-------------|-------------|-------------|------------|
| | | 31 December | 30 September | 31 December | 31 December | 31 December | 31 March |
| Sr. No. | Particulars | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| | | 2018 | 2018 | 2017 | 2018 | 2017 | 2018 |
| 1 | Revenue from operations | | | | | | |
| | a) Sales/Income from operations (refer note 2 below) | 85035 | 87831 | 92206 | 254194 | 234609 | 329773 |
| | b) Other operating income | 923 | 896 | 1177 | 3155 | 3249 | 4528 |
| | Total revenue from operations | 85958 | 88727 | 93383 | 257349 | 237858 | 334301 |
| 2 | Other income | 496 | 6380 | 605 | 7317 | 3832 | 4621 |
| 3 | Total income (1+2) | 86454 | 95107 | 93988 | 264666 | 241690 | 338922 |
| 4 | Expenses | | | | | | |
| | a) Cost of materials consumed | 52259 | 49118 | 45475 | 144633 | 117567 | 164445 |
| | b) Purchases of stock-in-trade | 3473 | 3986 | 5265 | 11077 | 10533 | 15405 |
| | c) Changes in inventories of finished goods, stock-in-trade and work-in-progress | (7554) | 583 | (3675) | (5590) | (2803) | (1810) |
| | d) Excise duty on sales | | 350 | | | 3668 | 3668 |
| | e) Employee benefits expense | 6931 | 6843 | 6777 | 20187 | 19107 | 26442 |
| | f) Finance costs | 3160 | 3408 | 3363 | 9663 | 10242 | 13517 |
| | g) Depreciation and amortization expense | 2180 | 2153 | 2052 | 6438 | 6184 | 8260 |
| | h) Other expenses: | | | | | | |
| | - Power and fuel expense | 10611 | 9037 | 9723 | 27188 | 25033 | 33980 |
| | - Others | 10156 | 10858 | 10685 | 31166 | 27268 | 38246 |
| | Total expenses | 81216 | 85986 | 79665 | 246962 | 216799 | 302153 |
| 5 | Profit before exceptional Items and tax (3-4) | 5238 | 9121 | 14323 | 17704 | 24891 | 36769 |
| 6 | Exceptional items | 2 | - Fall | 47 | 14 | | ÷. |
| 7 | Profit before tax (5-6) | 5238 | 9121 | 14323 | 17704 | 24891 | 36769 |
| 8 | Tax expense | 1568 | 1160 | 4535 | 3685 | 7186 | 10425 |
| 9 | Net Profit for the period (7-8) | 3670 | 7961 | 9788 | 14019 | 17705 | 26344 |
| 10 | Other Comprehensive Income (OCI) | | | | | | |
| | i) a) Items that will not be reclassified to profit or loss | (59) | (60) | (55) | (178) | (162) | (402 |
| | b) Income tax relating to items that will not be reclassified to profit or loss | 20 | 21 | 19 | 62 | 56 | 150 |
| | | | | | | | |
| | ii) a) Items that will be reclassified to profit or loss | | | | 353 | 8 | |
| | b) Income tax relating to Items that will be reclassified to profit or loss | - | | | | | |
| 11 | Total Comprehensive Income for the period (9+10) | 3631 | 7922 | 9752 | 13903 | 17599 | 26092 |
| 12 | Earnings per share of ₹ 1 each (not annualized) | | | | | | |
| | Basic (₹) | 2.30 | 5.00 | 6.15 | 8.80 | 11.12 | 16.54 |
| | Diluted (₹) | 2.30 | 5.00 | 6.15 | 8.80 | 11.12 | 16.54 |
| 13 | Paid-up equity share capital (Face value per share ₹ 1) | 1593 | 1593 | 1593 | 1593 | 1593 | 1593 |
| 14 | Reserves excluding Revaluation Reserves | | | | | | 223345 |
| | See accompanying notes to the Standalone Unaudited Results | | | | | | |





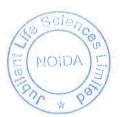


Jubilant Life Sciences Limited

Note 1: Standalone Unaudited Segment wise Revenue, Results, Assets, Llabilities and Capital Employed for the Quarter and Nine Months ended 31 December 2018

(₹ in Lakhs)

| | | | Quarter Ended | | Nine Mon | ths Ended | Year Ended |
|---------|--|-------------|---------------|-------------|-------------|-------------|------------|
| | | 31 December | 30 September | 31 December | 31 December | 31 December | 31 March |
| Sr. No. | Particulars | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| | | 2018 | 2018 | 2017 | 2018 | 2017 | 2018 |
| 1 | Segment revenue | | | | | | |
| | a. Life Sciences Ingredients | 85327 | 88097 | 92953 | 255487 | 236516 | 332511 |
| | b. Others | 631 | 630 | 430 | 1862 | 1342 | 1790 |
| | Total | 85958 | 88727 | 93383 | 257349 | 237858 | 334301 |
| | Less : Inter segment revenue | | _ | | ▼. | | |
| | Total revenue from operations | 85958 | 88727 | 93383 | 257349 | 237858 | 334301 |
| | a. Life Sciences Ingredients | 85327 | 88097 | 92953 | 255487 | 236516 | 332511 |
| | b. Others | 631 | 630 | 430 | 1862 | 1342 | 1790 |
| | Total | 85958 | 88727 | 93383 | 257349 | 237858 | 334301 |
| 2 | Segment results (profit(+)/loss(-) before tax, exceptional items and interest from each segment) | | 00.12 | | | | |
| | a. Life Sciences Ingredients | 9474 | 7523 | 19315 | 24363 | 37938 | 55261 |
| | b. Uthers | (482) | (382) | (670) | (1175) | (2212) | (2746) |
| | Total | 8992 | 7141 | 18645 | 23188 | 35726 | 52515 |
| | Less : I Interest (Finance costs) | 3160 | 3408 | 3363 | 9663 | 10242 | 19517 |
| | il. Exceptional item and un-allocable expenditure (net of un-allocable income) | 594 | (5388) | 959 | (4179) | 593 | 2229 |
| | Profit before tax | 5238 | 9121 | 14323 | 17704 | 24891 | 36769 |
| 3 | Segment assets | | | | | | |
| | a. Life Sciences Ingredients | 287820 | 282328 | 268687 | 287820 | 268687 | 271998 |
| | b. Others | 705 | 725 | 476 | 705 | 476 | 482 |
| | c. Unallocable corporate assets (excluding deferred tax assets) | 191612 | 195676 | 191187 | 191612 | 191187 | 189974 |
| | Total Segment assets | 480137 | 478729 | 460350 | 480137 | 460350 | 462454 |
| 4 | Segment liabilities | | | | | | |
| | a. Life Sciences Ingredients | 72952 | 73653 | 77272 | 72952 | 77272 | 86194 |
| | b. Others | 876 | 923 | 747 | 876 | 747 | 856 |
| | c. Unallocable corporate liabilities (excluding borrowings and deferred tax liabilities) | 9149 | 12533 | 8494 | 9149 | 8494 | 6078 |
| | Total Segment liabilities | 82977 | 87109 | 86513 | 82977 | 86513 | 93128 |
| 5 | Capital employed (Segment assets less Segment liabilities) | | | | | | |
| | a. Life Sciences Ingredients | 214868 | 208675 | 191415 | 214868 | 191415 | 185804 |
| | b. Others | (171) | (198) | (271) | (171) | (271) | (374 |
| | C. Unallocable corporate assets less liabilities | 182463 | 183143 | 182693 | 182463 | 182693 | 183896 |
| | Total Capital employed | 397160 | 391620 | 373837 | 397160 | 373837 | 369326 |







- 2. Sales/Income from operations for the nine months ended 31 December 2018 is not comparable with corresponding previous period since the same is net of Goods and Services Tax (GST) whereas excise duty formed part of expenses till 30 June 2017.
- 3. The Secured Rated Listed Redeemable Non-Convertible Debentures (NCDs) aggregating to ₹ 84500 lakhs outstanding as at 31 December 2018 are secured by a first pari-passu charge created by way of mortgage on certain immovable assets and hypothecation on entire movable fixed assets, both present and future, of the Company. The asset cover thereof based on agreed methodology exceeds 100% of the outstanding principal amount of the said NCDs.
- 4. Effective 1 April 2018, the Company adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative effect method which is applied to contracts that were not completed as of 1 April 2018. Accordingly, the comparatives have not been retrospectively adjusted. There is no material effect on adoption of Ind AS 115 on the standalone unaudited results.
- 5. Previous period figures have been regrouped / reclassified to conform to the current period's classification.
- 6. The above standalone unaudited results were, subjected to limited review by the Statutory Auditors of the Company, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 1 February 2019. The review report of the Statutory Auditors is being filed with the BSE and National Stock Exchange. For more details on standalone unaudited results, visit Investors section of our website at www.jubl.com and Financial Results at Corporates section of www.nseindia.com and www.bseindia.com.

For Jubilant Life Sciences Limited

Hari S. Bhartia

Co-Chairman & Managing Director







Place : Noida

Date : 1 February 2019



Financial Results

Quarter Ended December 31, 2018

Disclaimer



Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential product characteristics and uses, product sales potential and target dates for product launch are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. Jubilant Life Sciences may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with the regulatory bodies and its reports to shareholders. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors. For detailed disclaimer in case of Jubilant Pharma Limited, please visit http://www.jubilantpharma.com/fullpage.aspx?mpgid=1147&pgid=1147

NOTES:

- 1. All Financial Data in this presentation is derived from the limited reviewed Financial Results of the Consolidated entity
- 2. The numbers for the quarter have been reclassified and regrouped wherever necessary
- 3. Closing Exchange Rate for USD 1 at Rs. 63.88 as on Dec 31'17 & Rs. 69.78 as on Dec 31'18

Conference Call Details



Date: Feb, 01, 2019 Time: 05:00 pm IST

| Primary Number: | + 91 22 6280 1141 + 91 22 7115 8042 |
|----------------------|---|
| Local Access Number: | +91-7045671221 Available all over India. |
| Toll Free Number: | USA: 1 866 746 2133 UK: 0 808 101 1573 Singapore: 800 101 2045 Hong Kong: 800 964 448 |

Replay from : Feb 01 to 08, 2019 Dial in No.: +91 22 7194 5757

Playback ID: 34478#



Q3/9M'FY19 Results Analysis

Chairman's Message



JUBILANT REPORTS RECORD PERFORMANCE IN Q3'FY19

Revenue up 15% YoY to Rs. 2,377 Crore; EBITDA up 24% YoY to Rs 522 Crore PAT up 23% YoY to Rs. 261 Crore with EPS of Rs. 16.7 per share

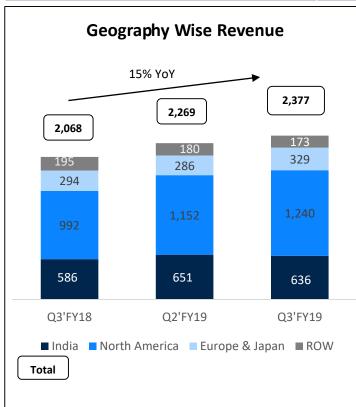
Commenting on the Company's performance, Mr. Shyam S Bhartia, Chairman and Mr. Hari S Bhartia, Co-Chairman & Managing Director, Jubilant Life Sciences Ltd. said:

"The continued record performance in revenues and profits is driven by robust results in all key businesses in the Pharmaceuticals segment, especially in our CDMO and US Generic businesses. We expect to continue healthy performance going forward in the Pharmaceuticals segment and steady performance in Life Science Ingredients segment and generate adequate cash to invest to support our growth and reduce the debt for a strong balance sheet."

Q3'FY19 Financial Highlights



| Particulars | Q3'FY18 | Q2'FY19 | Q3'FY19 | % Change (YoY) |
|--------------------------------|---------|---------|---------|----------------|
| Revenue from Operations | 2,068 | 2,269 | 2,377 | 15% |
| EBITDA | 420 | 454 | 522 | 24% |
| EBITDA Margin ¹ (%) | 20.3% | 20.0% | 22.0% | 166 🛧 |
| Net Profit | 213 | 210 | 261 | 23% |
| EPS (Rs / Share) | 13.6 | 13.5 | 16.7 | 23% |



- Pharmaceuticals revenue at Rs 1,418 Crore, up 29% YoY, contributing 60% to revenues
- LSI revenue at Rs 899 Crore, accounting for 38% of revenues, down 3% YoY
- Pharmaceuticals EBITDA at Rs 393 Crore, up 63% YoY and 8 % QoQ
- LSI EBITDA at Rs 126 Crore, up 16% QoQ
- Finance costs at Rs 68 Crore vs. Rs 77 Crore in Q3'FY18, including Stock Settlement Charge of Rs 15 Crore as against Rs 20 Crore in Q3'FY18
- Capex in Q3'FY19 of Rs 134 Crore

Debt Profile

| | Mar 31, 2018 | Dec 31, 2018 | YTD Change |
|--|--------------|--------------|------------|
| Foreign Currency Debt ² (\$ Mn) | 367 | 356 | (11) |
| Rupee Debt (Rs Crore) | 1,086 | 1,313 | 227 |
| Gross Debt (Rs Crore) | 3,480 | 3,800 | 321 |
| Cash & Equivalent (Rs Crore) | 249 | 519 | 270 |
| Net Debt (Constant Currency) (Rs Crore) | 3,231 | 3,118 | (113) |

- Average blended interest rate for 9M'FY19 @ 6.18% Re loans @ 8.43%, \$ loans at 4.85%
- Stock settlement Instrument (IFC) of USD 56.4 Mn as a mandatory conversion option at IPO of Jubilant Pharma Ltd.

- 1. Margin change is mentioned in basis points
- 2. All foreign currency debt is in subsidiaries

Pharmaceuticals Segment Highlights



| Particulars | Q3'FY18 | Q2'FY19 | Q3'FY19 | % Change (YoY) |
|--------------------------------|---------|---------|---------|----------------|
| Revenue | 1,096 | 1,326 | 1,418 | 29% 🔨 |
| EBITDA | 241 | 364 | 393 | 63% 🛧 |
| EBITDA Margin (%) ² | 22.0% | 27.5% | 27.7% | 574 🛧 |

Specialty Pharma

- Higher volumes & realisations in Radiopharmaceuticals
- Plan in progress to gain new/lost customers in Radiopharmacies, including upgradation of new sites
- Venom sales normalizing post unloading of inventory by competitor in H1'CY18

CDMO

- Increasing capacities in CMO
 - o Capacity addition by operating one line 24X7 effected in Spokane during Q3FY19
 - New Lyo line to increase capacity by 25% to be commercialized by H1'FY20
- Growth in API business revenue and profitability on account of better performance in few key products. Planning on filing at least 2 DMFs during Q4FY19; 1 DMF filed in Q3'FY19

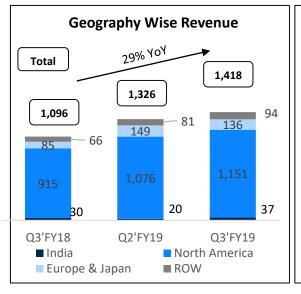
Generics

- Significant portfolio work ongoing to enhance product pipeline in US generics
- New capacity at Roorkee under commissioning for commercial production
- Submitted reply to US FDA's OAI on Roorkee plant; awaiting response

R&D spent during the quarter of Rs. 64 Crore – 4.5% to segment sales. R&D debited to P&L is Rs. 52 Crore – 3.7% to segment sales

| | Product pipeline as on Dec 31, 2018 (#) | | | | | | | |
|--------|---|----------------|---------|---------------|----------|---------|--|--|
| | | Dosage (Orals) | | | Steriles | | | |
| Region | Total Filings | Approval | Pending | Total Filings | Approval | Pending | | |
| US | 96 | 61 | 35 | 15 | 13 | 2 | | |
| Canada | 23 | 22 | 1 | 16 | 16 | 0 | | |
| Europe | 34 | 32 | 2 | 4 | 3 | 1 | | |
| ROW | 42 | 35 | 7 | 9 | 9 | 0 | | |

| | Particulars | Q3'FY18 | Q2'FY19 | Q3'FY19 | % Change (YoY) |
|----------------------------------|-------------------|---------|---------|---------|-------------------|
| | Revenue | 612 | 712 | 757 | 24% |
| Specialty Pharma ¹ | EBITDA | 177 | 192 | 213 | 20% |
| | EBITDA Margin (%) | 28.9% | 27.0% | 28.1% | (83) 🔱 |
| | Revenue | 298 | 372 | 377 | 27% 🔨 |
| CDMO ¹ | EBITDA | 65 | 120 | 124 | 92% 🔨 |
| | EBITDA Margin (%) | 21.7% | 32.2% | 33.0% | 1,128 🔨 |
| | Revenue | 187 | 242 | 284 | 52% 🔨 |
| Generics ¹ | EBITDA | (1) | 52 | 56 | - |
| | EBITDA Margin (%) | (0.4%) | 21.6% | 19.6% | 2,007 |



| USFDA Inspection Details | | | | | | |
|---------------------------------|-----------|--|--|--|--|--|
| Last Facility Inspection | | | | | | |
| Montreal, CMO | May, 2018 | | | | | |
| Montreal, JDI | Sep, 2017 | | | | | |
| Salisbury | May, 2018 | | | | | |
| Spokane | Oct, 2018 | | | | | |
| Roorkee | Aug, 2018 | | | | | |
| Nanjangud | Dec, 2018 | | | | | |

^{1.} Specialty Pharma segment comprises Radiopharma and Allergy Therapy Products businesses, CDMO segment comprises CMO and API businesses and Generics segment includes the Solid Dosage Formulations business

Life Science Ingredients Segment Highlights



| Particulars | Q3'FY18 | Q2'FY19 | Q3'FY19 | % Change (YoY) | |
|--------------------------------|---------|---------|---------|----------------|--|
| Revenue | 922 | 887 | 899 | (3%) 🗸 | |
| EBITDA | 206 | 109 | 126 | (39%) 🗸 | |
| EBITDA Margin ¹ (%) | 22.3% | 12.3% | 14.0% | (831) 🗸 | |

Nutritional Products

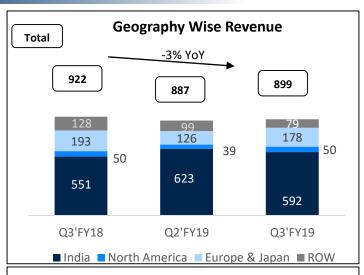
- Commenced Vitamins-B3 business in Indian market
- Demand scenario in Nutritional products business expected to normalize in coming quarters

Specialty Intermediates

- Launched 4 products in 9M'FY19 (3 products in Q3'FY19) with annual revenues of Rs 50-60 Crore. Plan to launch another 2 products in Q4'FY19
- Higher volumes led by strong demand expected to drive better performance going forward

Life Science Chemicals

- Stable demand for Acetic Anhydride and Ethyl Acetate in domestic market
- Plan on track to commission new Acetic Anhydride plant in Q4'FY19, with annual revenues of over Rs 400 Crore
- Lower acetic acid prices witnessed during end of Q3'FY19
- Bagged new annual contract with higher volumes and prices in the Ethanol Blending Program of the Govt. of India



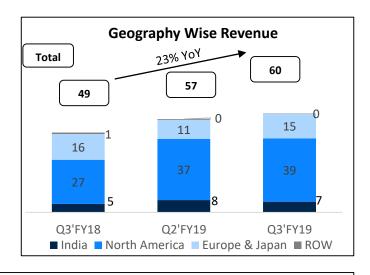
Product Pipeline / New Launches

| # | Till March 31, 2018 | New Launches 9M FY19 | Total |
|----------------------------|------------------------|----------------------------|-------|
| Specialty Intermediates | 55 | 4 | 59 |
| Nutritional Products | 22 | 1 | 23 |
| Life Science Chemicals | 7 | 0 | 7 |
| Total | 84 | 5 | 89 |

Others Segment Highlights



| Particulars | Q3'FY18 | Q2'FY19 | Q3'FY19 | % Change (YoY) |
|-------------------|---------|---------|---------|----------------|
| Revenue | 49 | 57 | 60 | 23% 🛧 |
| EBITDA | (4) | 5 | (0.2) | - 1 |
| EBITDA Margin (%) | (7.5%) | 8.0% | (0.3%) | 726 🛧 |



- Q3 Revenue up 23% YoY to Rs 60 Crore
 - Revenue from North America up 43% YoY to Rs 39 Crore
 - India revenue up to Rs 7 Crore from Rs 5 Crore in Q3′FY18
- Q3 EBITDA at Rs (0.2) Crore as compared with Rs (4) Crore last year.

^{1.} Others segment comprises the company's Drug Discovery Solutions and India Branded Pharmaceuticals businesses

^{2.} Margin change is mentioned in basis points

Jubilant Life Sciences – 9M'FY19 Snapshot

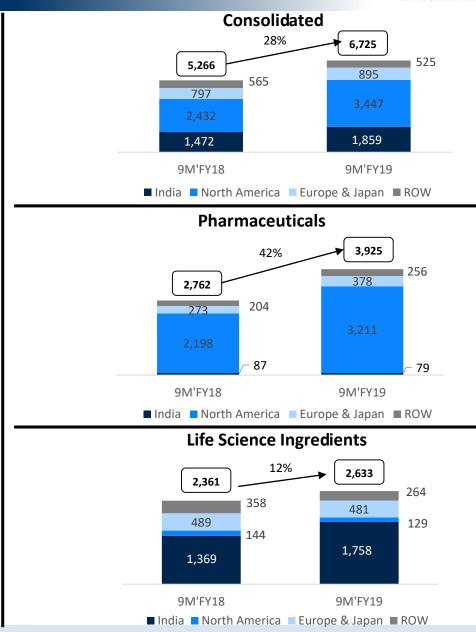


| Particulars | 9M'FY18 | 9M'FY19 | YoY Change (%) | |
|--------------------------|---------|---------|-------------------|--|
| Revenue | | | | |
| Pharmaceuticals | 2,762 | 3,925 | 42% | |
| Specialty Pharma | 1,352 | 2,134 | 58% | |
| CDMO | 838 | 1,026 | 22% | |
| Generics | 573 | 765 | 34% | |
| Life Science Ingredients | 2,361 | 2,633 | 12% | |
| Others | 143 | 168 | 17% | |
| Total Revenue | 5,266 | 6,725 | 28% | |
| EBITDA | | | | |
| Pharmaceuticals | 700 | 1,099 | 57% | |
| Specialty Pharma | 535 | 619 | 16% | |
| CDMO | 179 | 333 | 86% | |
| Generics | (13) | 147 | - | |
| Life Science Ingredients | 445 | 344 | (23%) | |
| Others | (14) | 7 | - | |
| EBITDA | 1,078 | 1,423 | 32% | |
| Net Profit | 488 | 674 | 38% | |
| EPS (Rs / Share) | 31.3 | 43.2 | 38% | |

EBITDA Margins

1.

| Particulars | 9M'FY18 | 9M'FY19 | YoY Change (bps) | |
|--------------------------|---------|---------|---------------------|--|
| Pharmaceuticals | 25.4% | 28.0% | 264 | |
| Specialty Pharma | 39.6% | 29.0% | (1,059) | |
| CDMO | 21.3% | 32.4% | 1,112 | |
| Generics | (2.3%) | 19.2% | 2,155 | |
| Life Science Ingredients | 18.9% | 13.1% | (577) | |
| Others | (9.8%) | 4.1% | 1,393 | |
| Total | 20.5% | 21.2% | 70 | |



Jubilant Life Science – Key Strengths





Jubilant Life Science – Outlook



- Maintain guidance of better performance in H2'FY19 as compared to H1'FY19 in both Pharmaceuticals and LSI segments driven by growth in existing products and capacity expansions for new product launches.
- Strategic levers in place for growth in revenues and profitability in the medium term
- We continue to work towards strengthening of the balance sheet by reducing debt and thereby improving financial ratios.



Appendix

Income Statement – Q3' FY19 & 9M' FY19



| Particulars | Q3 FY 18 | Q3 FY19 | YoY Growth | 9M FY18 | 9M FY 19 | YoY Growth |
|--|----------|--------------|------------|----------|----------|------------|
| | (Rs | (Rs Crs) (%) | | (Rs Crs) | | (%) |
| Total Revenue from Operations (Net of Excise) | 2068 | 2377 | 15% | 5266 | 6725 | 28% |
| Pharmaceuticals | 1096 | 1418 | 29% | 2762 | 3925 | 42% |
| Specialty Pharmaceuticals | 612 | 757 | 24% | 1352 | 2134 | 58% |
| CDMO | 298 | 377 | 27% | 838 | 1026 | 22% |
| Generics | 187 | 284 | 52% | 573 | 765 | 34% |
| Life Science Ingredients | 922 | 899 | (3%) | 2361 | 2633 | 12% |
| Others (incl. Drug Disc. and India Branded Pharma) | 49 | 60 | 23% | 143 | 168 | 17% |
| Total Expenditure | 1651 | 1884 | 14% | 4245 | 5344 | 26% |
| Other Income | 3 | 29 | 801% | 17 | 42 | 147% |
| Segment EBITDA | 443 | 519 | 17% | 1131 | 1450 | 28% |
| Pharmaceuticals | 241 | 393 | 63% | 700 | 1099 | 57% |
| Specialty Pharmaceuticals | 177 | 213 | 20% | 535 | 619 | 16% |
| CDMO | 65 | 124 | 92% | 179 | 333 | 86% |
| Generics | (1) | 56 | - | (13) | 147 | - |
| Life Science Ingredients | 206 | 126 | (39%) | 445 | 344 | (23%) |
| Others (incl. Drug Disc. and India Branded Pharma) | (4) | (0) | - | (14) | 7 | - |
| Corporate (Expenses)/Income | (23) | 4 | - | (54) | (27) | - |
| EBITDA | 420 | 522 | 24% | 1078 | 1423 | 32% |
| Depreciation and Amortization | 82 | 98 | 20% | 233 | 276 | 18% |
| Finance Cost | 77 | 68 | (11%) | 212 | 204 | (4%) |
| Profit before Tax | 261 | 356 | 36% | 633 | 944 | 49% |
| Tax Expenses (Net) | 48 | 88 | 82% | 151 | 266 | 77% |
| Minority Interest | 0 | 7 | - | (6) | 4 | - |
| Net Profit After Tax and Minority Interest | 213 | 261 | 23% | 488 | 674 | 38% |
| Earnings Per Share - Face Value Re. 1 (Rs.) | 13.6 | 16.7 | 23% | 31.3 | 43.2 | 38% |
| | | | | | | |
| Segment EBITDA Margins | 21.4% | 21.8% | 39 | 21.5% | 21.6% | 8 |
| Pharmaceuticals | 22.0% | 27.7% | 574 | 25.4% | 28.0% | 264 |
| Life Science Ingredients | 22.3% | 14.0% | (831) | 18.9% | 13.1% | (577) |
| Others (incl. Drug Disc. and India Branded Pharma) | -7.5% | -0.3% | 726 | -9.8% | 4.1% | 1,393 |
| EBITDA Margin | 20.3% | 22.0% | 166 | 20.5% | 21.2% | 70 |
| Net Margins | 10.3% | 11.0% | 69 | 9.3% | 10.0% | 75 |

Note: Other income in Q3'FY19 includes forex gain of Rs 25 Crore on account of loan restatement

For more information



For Investors:

Ravi Agrawal

Jubilant Life Sciences Limited

Ph: +91 120 436 1002

E-mail: ravi.agrawal@jubl.com

For Media:

Sudhakar Safaya

Jubilant Life Sciences Limited

Ph: +91 120 436 1034

E-mail: sudhakar.safaya@jubl.com

Siddharth Rangnekar

CDR India

Ph: +91 22 6645 1209

E-mail: siddharth@cdr-india.com

Gaurav Kashyap

Perfect Relations

Ph: +91 9871298413

E-mail: gaurav.kashyap@perfectrelations.com



Jubilant Life Sciences Ltd.

1A, Sector 16A, Noida – 201301, India Tel.: +91 120 4361000 http://www.jubl.com

PRESS RELEASE Noida, Friday, Feb 1, 2019

JUBILANT LIFE SCIENCES - Q3 & 9M'FY19 RESULTS

- JUBILANT REPORTS RECORD PERFORMANCE IN Q3'FY19
- Revenue up 15% YoY to Rs. 2,377 Crore; EBITDA up 24% YoY to Rs 522 Crore
- PAT at Rs. 261 Crore up 23% YoY with EPS of Rs. 16.7 per share

The Board of Jubilant Life Sciences Limited, an integrated global pharmaceutical and life sciences company met today to approve financial results for the quarter ended December 31, 2018.

Commenting on the Company's performance, Mr. Shyam S Bhartia, Chairman and Mr. Hari S Bhartia, Co-Chairman & Managing Director, Jubilant Life Sciences said:

"The continued record performance in revenues and profits is driven by robust results in all key businesses in the Pharmaceuticals segment, especially in our CDMO and US Generic businesses. We expect to continue healthy performance going forward in the Pharmaceuticals segment and steady performance in Life Science Ingredients segment and generate adequate cash to invest to support our growth and reduce the debt for a strong balance sheet."

Q3'FY19 Highlights

Consolidated

- Consolidated revenue at Rs. 2,377 Crore, up 15% YoY
- EBITDA up 24% YoY to Rs. 522 Crore, with EBITDA margin of 22%
- Finance costs at Rs 68 Crore as compared with Rs 77 Crore last year. Finance costs include borrowing costs of Rs. 53 Crore and non-cash Stock Settlement charge of Rs. 15 Crore
- PAT at Rs. 261 Crore up 23% YoY with Net margin at 11.0% and EPS of Rs. 16.7 for Re. 1 FV
- Capital Expenditure of Rs. 134 Crore
- Net debt reduction of Rs 46 Crore during the quarter

Segment Wise Analysis

A. Pharmaceuticals Segment

- Pharmaceuticals revenue at Rs. 1,418 Crore, up 29% YoY, contributing 60% to the company's revenues
- Segment EBITDA at Rs 393 Crore, up 63% YoY
- EBITDA margin stood at 27.7%, up from 22% last year
- R&D spent during the quarter of Rs. 64 Crore 4.5% to segment sales. R&D debited to P&L is Rs. 52 Crore 3.7% to segment sales



B. Life Science Ingredients Segment

- LSI revenue of Rs. 899 Crore, down 3% YoY contributing 38% of the company's revenues
- LSI segment's EBITDA at Rs. 126 Crore vs. Rs 206 Crore last year
- EBITDA margin was recorded at 14% in Q3'FY19 vs 22.3% in Q3 last year

C. Others Segment

- Revenues at Rs. 60 Crore, growing 23% YoY and contributing 3% to company's total revenues
- Segment's EBITDA at Rs. (0.2) Crore as compared to Rs. (4) Crore in Q3'FY18

9M'FY19 Highlights

Consolidated

- Consolidated revenue at Rs. 6,725 Crore, up 28% YoY
- EBITDA up 32% YoY to Rs. 1,423 Crore with EBITDA margin of 21.2%
- Finance costs at Rs. 204 Crore, lower by 4% YoY. Finance costs include borrowing costs of Rs. 158 Crore and non-cash Stock Settlement charge of Rs. 46 Crore
- PAT at Rs. 674 Crore up 38% YoY, with Net Margins at 10% and EPS of Rs. 43.2 for Re. 1 FV
- Capital Expenditure of Rs. 402 Crore
- **Gross Debt** at Rs. 3,800 crore and **Net debt** at Rs. 3,282 Crore including mandatory convertible loan of US\$56.4 Mn with the conversion option at IPO of Jubilant Pharma
 - Net debt at Rs. 3,118 Crore on a constant currency basis, with debt reduction of Rs. 113
 Crore during 9M'FY19
 - Average blended interest rate for 9M'FY19 at 6.18% pa Re loans @ 8.43%, \$ loans @ 4.85%

Segment Wise Analysis

A. Pharmaceuticals Segment

- Pharmaceuticals segment's revenue up 42% YoY in 9M' FY19 to Rs. 3,925 Crore contributing 58% to the company's revenue as compared to 52% in 9M'FY18
- EBITDA of Rs. 1,099 Crore, up 57% YoY with margins of 28%
- R&D of Rs. 177 Crore 4.5% to segment sales. R&D debited to P&L is Rs. 138 Crore 3.5% to segment sales

B. Life Science Ingredients Segment

- LSI revenue at Rs. 2,633 Crore, up 12% YoY, contributing 39% to the company's revenues
- Segment's EBITDA was recorded at Rs 344 Crore as compared to Rs 445 Crore last year
- EBITDA margin stood at 13.1%



C. Others Segment

- Revenues at Rs. 168 Crore, up 17% and contributing 2% to total revenues
- EBITDA was at Rs. 7 Crore as compared to Rs. (14) Crore

Outlook

We maintain guidance of better performance in H2'FY19 as compared to H1'FY19 in both Pharmaceuticals and LSI segments driven by growth in existing products and capacity expansions for new product launches. The company has in place strategic levers for growth in revenues and profitability over the medium term. We continue to work towards strengthening of the balance sheet by reducing debt and thereby improving financial ratios.

| Particulars | Q3 FY 18 | Q3 FY19 | YoY Growth | 9M FY18 | 9M FY 19 | YoY Growth |
|--|----------|---------|------------|----------|----------|------------|
| | (Rs Crs) | | (%) | (Rs Crs) | | (%) |
| Total Revenue from Operations (Net of Excise) | 2068 | 2377 | 15% | 5266 | 6725 | 28% |
| Pharmaceuticals | 1096 | 1418 | 29% | 2762 | 3925 | 42% |
| Specialty Pharmaceuticals | 612 | 757 | 24% | 1352 | 2134 | 58% |
| CDMO | 298 | 377 | 27% | 838 | 1026 | 22% |
| Generics | 187 | 284 | 52% | 573 | 765 | 34% |
| Life Science Ingredients | 922 | 899 | (3%) | 2361 | 2633 | 12% |
| Others (incl. Drug Disc. and India Branded Pharma) | 49 | 60 | 23% | 143 | 168 | 17% |
| Total Expenditure | 1651 | 1884 | 14% | 4245 | 5344 | 26% |
| Other Income | 3 | 29 | 801% | 17 | 42 | 147% |
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| Pharmaceuticals | 241 | 393 | 63% | 700 | 1099 | 57% |
| Specialty Pharmaceuticals | 177 | 213 | 20% | 535 | 619 | 16% |
| CDMO | 65 | 124 | 92% | 179 | 333 | 86% |
| Generics | (1) | 56 | - | (13) | 147 | - |
| Life Science Ingredients | 206 | 126 | (39%) | 445 | 344 | (23%) |
| Others (incl. Drug Disc. and India Branded Pharma) | (4) | (0) | - | (14) | 7 | - |
| Corporate (Expenses)/Income | (23) | 4 | - | (54) | (27) | - |
| EBITDA | 420 | 522 | 24% | 1078 | 1423 | 32% |
| Depreciation and Amortization | 82 | 98 | 20% | 233 | 276 | 18% |
| Finance Cost | 77 | 68 | (11%) | 212 | 204 | (4%) |
| Profit before Tax | 261 | 356 | 36% | 633 | 944 | 49% |
| Tax Expenses (Net) | 48 | 88 | 82% | 151 | 266 | 77% |
| Minority Interest | 0 | 7 | - | (6) | 4 | - |
| Net Profit After Tax and Minority Interest | 213 | 261 | 23% | 488 | 674 | 38% |
| Earnings Per Share - Face Value Re. 1 (Rs.) | 13.6 | 16.7 | 23% | 31.3 | 43.2 | 38% |
| | | | • | | | • |
| Segment EBITDA Margins | 21.4% | 21.8% | 39 | 21.5% | 21.6% | 8 |
| Pharmaceuticals | 22.0% | 27.7% | 574 | 25.4% | 28.0% | 264 |
| Life Science Ingredients | 22.3% | 14.0% | (831) | 18.9% | 13.1% | (577) |
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| EBITDA Margin | 20.3% | 22.0% | 166 | 20.5% | 21.2% | 70 |
| Net Margins | 10.3% | 11.0% | 69 | 9.3% | 10.0% | 75 |

Note: Other Income in Q3'FY19 includes forex gain of Rs 25 Crore on account of loan restatement



Earnings Call details

The company will host earnings call at 5.00 PM IST on Feb 1, 2019, to discuss the performance and answer questions from participants.

Participants can dial-in on the numbers below

<u>Primary Number</u>: + 91 22 6280 1141 / + 91 22 7115 8042

<u>Local Access Number</u>: +91-7045671221 (Available all over India)

Toll Free Numbers: USA: 1 866 746 2133 UK: 0 808 101 1573 Singapore: 800 101 20

Singapore: 800 101 2045 Hong Kong: 800 964 448

About Jubilant Life Sciences Limited

Jubilant Life Sciences Limited is an integrated global pharmaceutical and life sciences company engaged in Pharmaceuticals, Life Science Ingredients and Other businesses including Drug Discovery Solutions and India Branded Pharmaceuticals. The Pharmaceuticals segment, through its wholly owned subsidiary Jubilant Pharma Limited, is engaged in manufacturing and supply of APIs, Solid Dosage Formulations, Radiopharmaceuticals, Allergy Therapy Products and Contract Manufacturing of Sterile Injectibles and Non-sterile products through 6 USFDA approved manufacturing facilities in the US, Canada and India and a network of over 50 radio-pharmacies in the US. The Life Science Ingredients segment, is engaged in Specialty Intermediates, Nutritional Products and Life Science Chemicals through 5 manufacturing facilities in India. The Drug Discovery Solutions business, provides proprietary in-house innovation & collaborative research and partnership for out-licensing through 2 world class research centers in India. Jubilant Life Sciences Limited has a team of around 7,700 multicultural people across the globe and is committed to deliver value to its customers across over 100 countries. The Company is well recognized as a 'Partner of Choice' by leading pharmaceuticals and life sciences companies globally. For more info: www.jubl.com.

For more information, please contact:

For Investors

Ravi Agrawal
Jubilant Life Sciences Limited

Ph: +91-120 436 1002

E-mail: ravi.agrawal@jubl.com

Siddharth Rangnekar

CDR India

Ph: +91 22 6645 1209

E-mail: siddharth@cdr-india.com

For Media

Sudhakar Safaya Jubilant Life Sciences Limited

Ph: +91-120 436 1034

E-mail: sudhakar.safaya@jubl.com

Gaurav Kashyap Perfect Relations Ph: +91 9871298413

E-mail: gaurav.kashyap@perfectrelations.com



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